F.G. EUROPE

[ESKr.AT]

- Dynamic Expansion of Operations in the Turkey A/C Market along with Increasing Market Shares in Italy and S-E European Countries
- Exclusive Distributor of Sharp Consumer Electronics Products in Greece
- New 15 MW Wind Park through the 40% Subsidiary RF Energy

Valuation & Research Specialists (VRS)

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by VALUATION & RESEARCH SPECIALISTS (VRS)

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Contact: research@valueinvest.gr

Greek Equities - May 8, 2008

F.G. Europe

Sector : Wholesale & Energy

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Company Description:

F.G. Europe is a wholesaler, currently active in the 3 different business segments of air-conditioners, home electrical appliances, and mobile telephony products & services. The Group has established a leading position in the Greek air-conditioners sector and is seeking to exploit synergies in consumer electronics. Future growth will come mainly from geographical expansion, new products related to electric appliances, and higher market shares. The Group has recently expanded its activities in the energy sector targeting a 28.6 MW production capacity by the end of the fiscal 2009.

In million €	2007	2008 E	2009 E
Turnover	154.48	167.80	180.15
EBITDA	21.80	23.97	26.83
Margin %	14.11%	14.28%	14.89%
Net Income	13.47	14.84	15.45
Margin %	8.72%	8.85%	8.57%

Price (08 / 05 / 2008)	**€ 2.10**
Shares Outstanding (,000)	**52,800**
Mkt Cap (in € ,000)	**110,880**

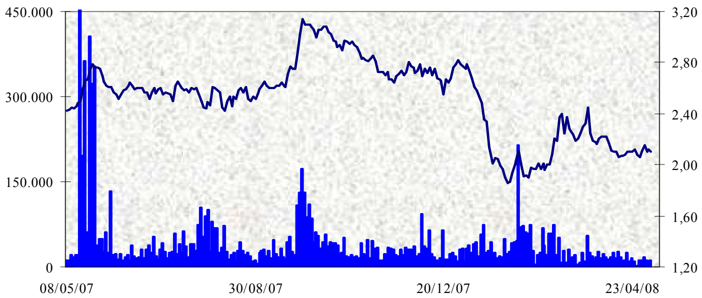
Beta (2 years)			0.8
Dividend '07			€ 0.22
Div. Yield			10.48%
P/E	8.23x	7.47x	7.18x
P/BV	3.15x	2.71x	2.36x
Debt/Equity	7.81x	7.17x	6.43x
ROE	45.57%	38.96%	35.11%

Source: F.G. Europe & VRS Projections

Key Investment Points

- F.G. Europe is the leading wholesaler in the **Greek A/C market,** with a significant presence in Italy and South-Eastern Europe. The Group's strategy is to increase its market share in the countries it is already active as well as enter in new European countries. For the current year, FG expands operations in Turkey, with the management estimating sales of about € 8 mn and 10% gross margin.
- **The climatic changes have increased significantly the demand for air-conditions in Europe** enlarging the value of the market. We believe the A/C market will retain a light growth rate in the coming years, while FG Europe will sustain its market share in Greece and expand dynamically its presence in Italy and S-E Europe.
- The Group **is also expanding operations in the energy sector** (through the 40% subsidiary RF Energy) in collaboration with the Restis family. For the fiscal 2008, revenues from energy will exceed € 2.3 mn due to the operation (in May 2008) of the new 15MW wind park.
- We have altered our projections in our valuation model given the slightly higher result of the Group for the fiscal 2007 compared to our estimates. For the period 2007-2012, Group's turnover CAGR is estimated at 5.49%, while EBITDA CAGR is estimated at 7.55%, **positively affected by the altering sales mix which is favored by higher margin activities** (implying at the same time contraction of low margin operations).

Share Price Graph (52 Weeks) - **Max: € 3.14 - Min: € 1.86**



Please see important disclosure and disclaimer statements at the end of this report

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General Overview

The strategic decisions of FG Europe's management, are impressively improving the performance of the Group, with fiscal 2007 net income growth standing at +404% y-o-y. The strategic decisions are based on altering the sales mix of the Group seeking higher margin sales and focusing on efficiency and sustainable growth.

The main catalysts that support this performance are:

1. The collaboration agreement with Sharp for the distribution of latter's products (LCD TVs, DVD, Video, Home Cinemas, Audio, Refrigerators and Microwaves) in Greece;
2. The stronger focus on electric wholesale business (A/C, White appliances), penetrating the market segment of consumer electronics;
3. The boost in A/C demand that enlarged the value of the market due to climatic changes;
4. The gradual withdrawal from mobile telephony wholesale business;
5. The strategic equity participation of the Restis family in FG Europe implying stronger capital pool and broader collaboration with the Group;
6. The expansion of operations in the energy sector.

Estimates' Revision

We have revised our projections in our valuation model given the slightly higher results of the Group for the fiscal 2007 compared to our estimates.

The climatic changes have affected the demand for air-conditions in Greece and in other European countries enlarging the value of the market that the Company operates and targets. We believe the Greek A/C market will remain close to fiscal 2007 levels in the coming years, while FG Europe will expand its presence in Italy and S-E Europe. This year, FG Europe will promote sales more dynamically in the Turkish market, which is estimated to add an additional € 8 mn to Group turnover. The Company is withdrawing from mobile telephony wholesale business slower than we expected, retaining however its target for € 9 mn revenues during the fiscal 2012. The Group's management released its fiscal 2008 turnover breakdown projections, which we follow in our model.

	2007			2008 E			2009 E		
(in € ,000)	old	new	% chg	old	new	% chg	old	new	% chg
A/C Greek Market	60,352	61,510	1.9%	61,861	62,936	1.7%	64,954	64,509	-0.7%
A/C International	32,105	36,360	13.3%	38,526	48,030	24.7%	48,157	57,636	19.7%
W/A Eskimo	6,510	6,670	2.5%	6,836	6,870	0.5%	7,314	7,042	-3.7%
W/A Sharp	5,440	5,060	-7.0%	6,528	6,679	2.3%	7,507	7,681	2.3%
Sharp Products	9,408	8,930	-5.1%	12,513	12,502	-0.1%	16,642	16,628	-0.1%
Mobile Telephony	38,953	34,700	-10.9%	29,994	26,025	-13.2%	19,046	19,519	2.5%
Energy	351	351	0.0%	2,777	2,345	-15.6%	4,465	4,465	0.0%
Other	1,371	896	-34.6%	548	627	14.4%	576	659	14.4%

We have not altered significantly the operating margins of each turnover category. However, the operating margins of the Group improve since the new sales mix favors the higher profit margin A/C sales. We have also reduced the Capex estimates assuming a more conservative approach on energy expansion. This resulted to lower depreciation expenses.

	2007			2008 E			2009 E		
(in € ,000)	old	new	% chg	old	new	% chg	old	new	% chg
Turnover	154,490	154,477	0.0%	159,582	166,015	4.0%	168,661	178,139	5.6%
Cost of Sales	37,338	38,126	2.1%	41,581	42,649	2.6%	46,864	47,260	0.8%
OPEX	17,467	18,138	3.8%	19,257	20,448	6.2%	21,515	22,268	3.5%
EBITDA	20,921	21,802	4.2%	23,426	23,701	1.2%	26,507	26,566	0.2%
EBIT	20,567	21,508	4.6%	20,567	23,012	11.9%	24,990	25,415	1.7%
Net Results	12,509	13,468	7.7%	13,522	14,648	8.3%	14,133	15,253	7.9%

Source: Company Guidance & VRS Projections

Investment Case

Market Leader in Air-Conditioners in Greece – International Expansion

Air-conditioners represent a strong product line, since the Group is active as a wholesaler of selected world-class brands, such as Fujitsu, General and Clivet, in Greece and abroad. The Company's focus is to retain market leadership in Greece and expand abroad in Italy and some S-W European countries as well as in the Balkans and other S-E European countries. **In addition, climatic changes have boosted the value of the market increasing the penetration of A/C in households.**

➢ Domestic A/C Market

FG Europe has 3 important competitive advantages with regard to activities in Greece.

1/ **A broad sales network.** Group's customers are all major retail chains of electrical and household equipment (Kotsovolos, Elektroniki Athinon, and others). The network comprises of about 1,200 selling points in Greece.

2/ **A broad range of A/C brands**, covering all types from small residential appliances to large units for cinemas & theaters, hotels, office buildings and malls. Among the firms and products represented are Fujitsu, General, the Italian firm Clivet, the Chinese firms Gree and Kelon (their factories are among the largest in China), and air-conditioners by Eskimo, Dynamic and Inclima.

3/ **Full range of services**, including consulting, sale and installation, as well as pre- and after sales service.

We have assumed that the market value of A/C in Greece will range close to the fiscal 2007 levels in the coming years. FG Europe is the market leader with total A/C sales accounted for € 61.5 mil. during the fiscal 2007, while for fiscal 2008 we expect to reach at least € 62.9 mil., favored by:

1. The Company's leading market position and innovative product portfolio with world wide known brands;
2. Market trends of increased demand for branded, highly reliable and environmental friendly appliances (i.e. inverter, refrigerant, etc.). These are value added products for the Group, assuming higher operating margins;

3. Increasing replacement rate;
4. The Group's strong bargaining power due to its broad and well known sales mix;
5. The climatic changes that boosted demand.

For the next 5 years, we expect that A/C domestic sales will expand and reach approximately € 70.27 mil. for the Group by the end of the fiscal 2012, growing on a CAGR$_{2007\text{-}2012}$ of 2.7%, representing about 34.8% of total Group turnover.

➢ International A/C Market

The market value of A/C in Europe is expected to increase from current levels in the coming years since the A/C products have become essential in the everyday life. The Group has set a dynamic but cautious strategy to expand operations internationally, offering the internationally recognized brands for A/C of Fujitsu and General. More specifically:

- In Italy, the Group has been among the front-runners in A/C market and has already set a strong sales network. It is benefiting from the market growth having established warehouse facilities in order to have the capacity and in time potential to cover market needs. During the fiscal 2007, sales in Italy advanced by 43.3% y-o-y, while for the next 5-year period we have projected an average annual growth rate of 8.4%.
- In South East Europe and mostly in the Balkans the Group is seeking to expand its sales network, benefiting from the booming construction activity and the low penetration of A/C. The Group targets the market of central and semi-central A/C systems where demand appears stronger, while the products are of value added to the Group. During the fiscal 2007, sales in the Balkans advanced by 87.65% y-o-y, while for the next 5-year period we have projected an average annual growth rate of 12.70%.
- The Group is currently entering the Turkish A/C market forming strategic collaborations with representatives in the country. The Group is selling Fujitsu and General brands targeting central and semi-central A/C systems where demand appears stronger. Competition in the country is currently weak, but the potential is high since A/C penetration remains significantly low. For the fiscal 2008, the management expects sales of about € 8-10 mil. The operating margin is expected to range close to 10% a level significantly lower compared to the other international activities. We have assumed an average annual growth rate of sales of about 20% for the period until the fiscal 2012 with the operating margins however remaining close to 10%.

For the fiscal 2008, we expect sales from international activities of about € 49.1 mil. representing approximately 29.3% of the total turnover (43.54% of total air-condition sales). For the period 2007-2012, **we expect that international A/C sales will increase on a CAGR of approximately 16.6%, reaching € 78.2 mil., at the end of fiscal 2012.** The growth is attributed to the:

1. utilization of the potential for organic growth in S-E Europe;
2. low penetration of A/C to households in Europe;
3. high construction growth (mostly in Eastern Europe);
4. subsidiaries in Italy and Romania (offering warehouse / logistics facilities, and supporting sales of the parent);
5. expansion in Turkey
6. new collaboration agreements;
7. own brand names without territory constrains;
8. promotion of products carrying world known brand names;
9. climatic changes.

The Historic & Projected Evolution of Air-Condition Group Sales

(in € mn)	2005	2006	2007	2008 E	2009 E	2010 E	2011 E	2012 E
Greece	**21.69**	**29.44**	**61.51**	**63.66**	**65.25**	**66.89**	**68.56**	**70.27**
% of total A/C Revenues	50.48%	57.41%	62.85%	56.46%	52.56%	49.68%	47.92%	47.32%
Italy	6.56	10.58	15.16	16.69	18.85	21.00	21.98	22.69
Other countries	7.92	1.63	3.13	3.44	4.12	4.74	4.84	5.09
Balkans	6.8	9.63	18.07	20.62	24.74	28.45	31.30	32.86
Turkey				8.34	11.19	13.55	16.39	17.60
Total International	**21.28**	**21.84**	**36.36**	**49.09**	**58.90**	**67.74**	**74.51**	**78.24**
% of total A/C Revenues	49.52%	42.59%	37.15%	43.54%	47.44%	50.32%	52.08%	52.68%
Total A/C Revenues	**42.97**	**51.28**	**97.87**	**112.75**	**124.16**	**134.62**	**143.07**	**148.51**

Source: Historical Data, Company Guidance & VRS Projections

Gradual Withdrawal from Mobile Telephony Business

The Group is a wholesaler of a complete range of mobile telephony products, such as business and private solutions, pre-paid cards, phone sets. FG Europe is the master dealer of the service provider Wind and the wholesaler of pre-paid cards for all Greek cellular telephony providers, Cosmote, Vodafone, Wind and Q-Telecom. **The Group currently possesses 10,000 mobile telephony subscription clients and 25,000 average prepaid clients.** For the fiscal 2007, FG Europe received **€ 618,000** revenues from the airtime usage of its clients (this amount is recorded as other income), while for the next 5-year period we have projected a 2.5% average annual growth.

Until the fiscal 2006, **mobile telephony represented more than 50% of total turnover** (66.8% in fiscal 2005 and 55.5% in fiscal 2006), **generating less than 1% gross margin.** However, in fiscal 2005, the management of the Group decided to gradually reduce activities in the mobile business wholesale part, affecting negatively total turnover growth, but enforcing other operations with higher profit margins. For the fiscal 2007, mobile revenues represented 22.5% of total Group turnover. We believe that at the end of fiscal 2012, revenues from mobile telephony products and services will account for €9.3 million or 4.6% of the total Group turnover.

Penetrating the Market Segment of Consumer Electronics

FG Europe **is expanding operations in the consumer electronics and white appliances business,** through the collaboration agreement with Sharp since 2006. During the fiscal 2006, FG Europe experienced some supply difficulties resulting from the former representative of Sharp. **For the fiscal 2007, the Group received the full benefit from this collaboration agreement, with sales reaching at least € 14 mil.,** (representing about 9.1% of total turnover), even though they could be higher given the supply difficulties from the Piraeus port strike. Sharp products **generate gross margin of approximately 19.5-21% on average** as compared to telephony business, improving Group's average gross margin.

The Sharp products include white appliances as well as LCD TVs, DVD & Video players, Home Cinemas, and Audio. FG Europe aims at capitalizing Sharp's leading position on the LCD TV market globally, a market that is expected to post strong growth rates in the coming years. The Group will utilize its sales network, strengthening its product portfolio and its bargaining power with retailers.

With regard to white appliances, total sales of Sharp products in Greece are expected to exceed € 8.7 million at the end of the fiscal 2012 (4.3% of total Group turnover), with gross profit margin accounting for approximately 24%.

With regard to consumer electronics (TV, video, audio), total sales of Sharp products in Greece are expected to reach € 20.6 million at the end of the fiscal 2012 (10.2% of total Group turnover), with gross profit margin accounting for approximately 18%. Growth will mostly result from the TV sets where the Group is expected increase its market share from 3% during the fiscal 2007, to at least 7% by the end of the fiscal 2012 (given the leading market shares of Sharp LCDs globally – controls about 25% of total sales). In addition, the trend of the market is towards LCD sets, replacing older TV sets with new of higher size and new technology. We also point that the LCD technology enjoys higher demand compared to Plasma technology.

Synergies in the Greek White Appliance Market

FG Europe is active in the Greek household electrical appliances sector, under its own Eskimo trademark (refrigerators, cookers, washing machines, dish washers and small home appliances like microwave ovens and vacuum cleaners), and recently through the strategic collaboration under the Sharp brand name (refrigerators and microwave ovens).

With regard to the Eskimo brand, the Group orders for the production of a full range of household electrical appliances under specific characteristics, and promotes the final products to Greek retailers. The competitive advantage of 'Eskimo' brand name is the strong brand awareness in Greece.

The Group's core strategy is to **establish and strengthen its position in Greece.** The Company will focus on the promotion of electric appliances with low penetration, such as dishwashers, dryers, and microwave ovens in all target markets. In addition, FG Europe will utilize the existing strong distribution channels of the air-condition market.

The total white appliance sector in Greece is considered to be mature, and to a considerable degree saturated, with an annual turnover of approximately € 330 mil. (fiscal 2007, based on company data). **FG Europe, currently holds about 3.6% share from the white appliances market**, and targets to reach approximately 4.6% by the end of the fiscal 2012 (we have assumed a sector growth of 1.5% annually). Under the above assumption, total white appliances' revenues (Eskimo & Sharp W/A products) will reach € 16.26 million by 2012 representing approximately 8.06% of the total turnover from 7.59% during the fiscal 2007.

Other Revenues: After Sales Services & Logistics

FG Europe is enriching its products, offering after sales services through the 100% subsidiary Fidakis Service S.A.. The company covers the whole geographic business area in Greece and Italy either directly (in Athens) or through selected collaborations (24 in Italy and 3 in Greece). The Group is also active in the logistics services (for own benefit) through its 100% subsidiary FG Logistics S.A.. The subsidiary has a total warehouse capacity of 49,000 m^2, (33,000 m^2 in Greece and 16,000 m^2 in Italy).

Expansion in Energy Production

FG Europe is currently expanding operations in the energy sector, in collaboration with the Restis family. More specifically, FG Europe, Mr. Fidakis and Restis Family participate in R.F. Energy S.A., holding 40%, 10% and 50% equity stakes respectively. The subsidiary utilizes opportunities in the energy sector.

Hydroelectric plants. The subsidiary has in operation a 2.6 MW hydroelectric plant since 2005 that is adding to total Group turnover approximately € 0.68 million annually, operating on about 75% gross margin. In addition, the subsidiary is completing the construction of a second hydro electrical plant of 1.05 MW capacity that is expected to launch operations during the 1st half of the fiscal 2008. Total annual revenues from the new plant are expected to reach € 260,000.

Wind parks. R.F. Energy is also completing the construction of a 15 MW wind park, with total investment expenditures accounting for € 20 mil. (35% government grants). Total annual revenues from this park are expected to reach € 2.4 mil.. In addition, R.F. Energy is planning the construction of a second wind park of 10 MW capacity through the 100% subsidiary company Aeoliki Kylindrias S.A.. This project is expected to cost approximately € 14.5 mil. (45% government grants). Total annual revenues from this park are expected to reach € 1.5 mil.. The new plant will launch production in 1Q 2009, when we have projected revenues of about € 1.12 mil..

The Group is seeking to expand, develop or acquire new wind parks, wishing to spend about € 250 million in renewable energy production projects, during the next 3-5 years. The new projects could be in Greece or in South East Europe. In our projection model we have included an expansion of the existing plant in Kallisti by 9 MW and total cost of € 12 mil., during the fiscal 2009 and 2010. We have assumed that this project will be accepted by the Greek authorities during the fiscal 2009 and that it will be completed and set for production during the fiscal 2011, when we project revenues of about € 1.4 million.

GROUP HISTORIC & PROJECTED TURNOVER BREAKDOWN

(in ,000 €)	2005	2006	2007	2008 E	2009 E	2010 E	2011 E	2012 E
A/C Greek Market	**21,690**	**29,780**	**61,510**	**63,663**	**65,254**	**66,886**	**68,558**	**70,272**
y-o-y Change %		37.30%	106.55%	3.50%	2.50%	2.50%	2.50%	2.50%
% of Total	13.3%	19.1%	39.8%	37.9%	36.2%	35.3%	34.8%	34.8%
A/C International	**21,280**	**22,320**	**36,360**	**49,086**	**58,903**	**67,739**	**74,513**	**78,238**
y-o-y Change %		4.89%	62.90%	35.00%	20.00%	15.00%	10.00%	5.00%
% of Total	13.1%	14.3%	23.5%	29.3%	32.7%	35.8%	37.8%	38.8%
W/A Eskimo	**6,714**	**6,200**	**6,670**	**6,870**	**7,042**	**7,218**	**7,398**	**7,583**
y-o-y Change %		-7.66%	7.58%	3.00%	2.50%	2.50%	2.50%	2.50%
% of Total	4.1%	4.0%	4.3%	4.1%	3.9%	3.8%	3.8%	3.8%
W/A Sharp	**0**	**4,250**	**5,060**	**6,679**	**7,681**	**8,219**	**8,465**	**8,677**
y-o-y Change %		0%	19.06%	32.00%	15.00%	7.00%	3.00%	2.50%
% of Total	0.0%	2.7%	3.3%	4.0%	4.3%	4.3%	4.3%	4.3%
Sharp Products	**3,345**	**4,800**	**8,930**	**12,502**	**16,628**	**19,122**	**20,078**	**20,680**
y-o-y Change %		43.50%	86.04%	40.00%	33.00%	15.00%	5.00%	3.00%
% of Total	2.1%	3.1%	5.8%	7.5%	9.2%	10.1%	10.2%	10.2%
Mobile Telephony	**107,703**	**86,270**	**34,700**	**26,025**	**19,519**	**14,639**	**10,979**	**9,332**
y-o-y Change %		-19.90%	-59.78%	-25.00%	-25.00%	-25.00%	-25.00%	-15.00%
% of Total	66.2%	55.4%	22.5%	15.5%	10.8%	7.7%	5.6%	4.6%
Hydroelectric Plant	**485**	**706**	**351**	**745**	**940**	**940**	**940**	**940**
y-o-y Change %		45.57%	-50.28%	112.26%	26.15%	0.00%	0.00%	0.00%
% of Total	0.3%	0.5%	0.2%	0.4%	0.5%	0.5%	0.5%	0.5%
RF Energy	**0**	**0**	**0**	**1,600**	**3,525**	**3,900**	**5,340**	**5,340**
y-o-y Change %		n/c	n/c	n/c	120.31%	10.64%	36.92%	0.00%
% of Total	0.0%	0.0%	0.0%	1.0%	2.0%	2.1%	2.7%	2.6%
Other	**1,596**	**1,411**	**896**	**627**	**659**	**691**	**726**	**762**
y-o-y Change %		-4.35%	-0.81%	8.62%	7.36%	5.11%	4.04%	2.45%
% of Total	1.0%	0.9%	0.6%	0.4%	0.4%	0.4%	0.4%	0.4%
TOTAL TURNOVER	**162,813**	**155,737**	**154,477**	**167,797**	**180,150**	**189,353**	**196,997**	**201,825**
y-o-y Change. %		-4.35%	-0.81%	8.62%	7.36%	5.11%	4.04%	2.45%

Source: Historical Data, Company Guidance & VRS Projections

Investment Risks

The following factors highlight the Group's major investment risks:

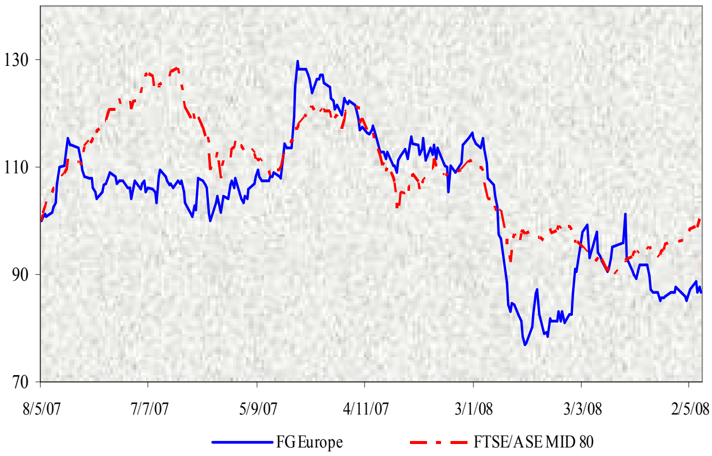
- Strong competition in the broader wholesale market of electric appliances in the form of a large number of small and medium size commercial companies, most of which are distributors of large multinational groups.
- Seasonal variations and unpredictable weather conditions.
- Changes in technology and environmental requirements (European Union regulations).
- Consumer behavior and tendencies.
- The effect of macroeconomic environment on consumers' purchasing power and interest rates (effect on purchase on credit).

Share Price Performance vs. FTSE / ASE 80 (base=100)

	Ticker
ASE	EΦTZI
Bloomberg	ESC GA
Reuters	ESKr.AT
Boerse Stuttgart	FGE.STU
Boerse Frankfurt	FGE.F
XETRA	FGE.DE

Shares are included in the following indices of the ASE:

- General Index
- FTSE/ASE 80
- FTSE/ASE International
- MSCI Small Cap Greece



Valuation Ratios

	08 May 2008	2007	2008 E	2009 E	2010 E	2011 E	2012 E
Price (in €)	**2.10**						
Shares	**52,800,154**						
Market Capitalization (in €)	**110,880,323**						
EPS (in €)		0.26	0.28	0.29	0.32	0.34	0.35
Book Value / Share (x)		0.83	0.94	1.08	1.23	1.40	1.57
EV (in € thous.)		170,228	171,914	172,500	167,093	158,112	150,512
P/E (a.t.& m.i.)		8.23x	7.47x	7.18x	6.54x	6.14x	5.93x
P/BV		3.15x	2.71x	2.36x	2.05x	1.80x	1.59x
EV/EBITDA		7.81x	7.17x	6.43x	5.80x	5.14x	4.80x
EV/Sales		1.10x	1.02x	0.96x	0.88x	0.80x	0.75x

Source: Historical Data, Company Guidance & VRS Projections

Valuation based on DCF Methodology

Evaluating our projections in the **DCF model**, we end up with a fair value of € 210.15 million or € 3.98 per share. The fair price implies a targeted P/E ratio of 14.16x for the fiscal 2008 and 13.60x for the fiscal 2009.

	2008 E	2009 E	2010 E	2011 E	2012 E	L-Term Assumptions
ASSUMPTIONS						
Growth Rate (Sales)	8.62%	7.36%	5.11%	4.04%	2.45%	**1.50%**
EBIT Margin	13.87%	14.25%	14.44%	14.72%	14.63%	**14.60%**
Tax Rate	25.00%	25.00%	25.00%	25.00%	25.00%	**25.00%**
Working Capital (% of sales)	7.37%	1.95%	0.83%	0.60%	1.18%	**1.18%**
Capex (% of sales)	1.81%	4.09%	1.95%	0.41%	0.08%	**0.80%**
Cost of Capital	6.58%	6.92%	7.26%	7.67%	8.05%	**8.26%**
Depreciation (% of sales)	0.41%	0.64%	0.78%	0.89%	0.92%	**0.80%**
CASH FLOW STATEMENT						
Turnover	**167,797**	**180,150**	**189,353**	**196,997**	**201,825**	**204,853**
EBIT	23,273	25,674	27,347	29,007	29,522	**29,908**
Less: Adjusted Tax	5,818	6,419	6,837	7,252	7,381	**7,477**
Adjusted Operating Profit	**17,455**	**19,256**	**20,511**	**21,755**	**22,142**	**22,431**
Plus: Depreciation	694	1,158	1,486	1,748	1,848	**1,639**
Operating Cash Flow	**18,148**	**20,414**	**21,996**	**23,503**	**23,990**	**24,070**
Less: Change in Working Capital	12,373	3,512	1,576	1,189	2,375	**2,410**
Less: Capex	3,035	7,368	3,685	800	160	**1,639**
Cash Flow to the Firm (FCFF)	**2,740**	**9,534**	**16,735**	**21,513**	**21,455**	**20,021**
Discount Factor	0.94	0.87	0.81	0.74	0.68	0.67
Present Value of Cash Flows	2,571	8,340	13,562	16,010	14,571	
Accumulated Present Value	2,571	10,911	24,473	40,483	**55,054**	
Residual Value						296,172
Present Value of Residual Value						**199,161**
VALUATION						
Enterprise Value	254,215					
% Residual Value of Total	78.34%					
Value of firm	**210,152**					
Value of share	**3.98**					
WACC CALCULATION						
Risk Free Rate	4.50%	4.50%	4.50%	4.50%	4.50%	4.50%
Beta Factor	1.10	1.10	1.10	1.10	1.10	1.10
Market risk Premium	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%
Cost of Equity	**10.00%**	**10.00%**	**10.00%**	**10.00%**	**10.00%**	**10.00%**
Debt / Debt + Equity	59.02%	53.14%	47.27%	40.23%	33.69%	30.00%
Cost of Debt	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%
Tax Rate	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%
Weighted Average Cost of Capital	**6.58%**	**6.92%**	**7.26%**	**7.67%**	**8.05%**	**8.26%**

Source: Company Guidance & VRS Projections

We apply the following major assumptions in our model:

- Weighted Average Cost of Capital at 8.26% (Cost of Equity = 10%) for the terminal value;
- We have estimated sustained growth in all activities during the examined period and infinity sales growth of 1.5%;
- Infinite EBIT margin of 14.6%.

Sensitivity Analysis

The model's assumptions reflect the ongoing profitability of F.G. Europe Group, and its expansion program under the new strategy applied by the management. The realization of the aforementioned growth and valuation scenarios requires:

- The A/C market value to remain close to fiscal 2007 levels;
- A stable or slightly higher market share in A/C domestic market;
- A growing presence in Italy, the Balkans and especially in Turkey;
- The expansion in energy production according to the scheduled time plan;
- The maintenance of gross operating margin close to our estimates.

Our valuation incorporates a sensitivity analysis based on the discounted free cash flow method employing a discount rate in the range of 6% - 10.0%, and a growth rate ranging between 0.5% - 2.5%.

		WACC				
		6.00%	7.00%	8.26%	9.00%	10.00%
GROWTH	0.50%	4.80	4.30	3.68	3.41	3.10
	1.00%	5.46	4.63	4.03	3.61	3.26
	1.50%	5.72	5.03	3.98	3.83	3.44
	2.00%	6.75	5.51	4.50	4.08	3.64
	2.50%	7.68	6.09	4.87	4.37	3.86

Source: VRS Estimates

Financial Analysis

Profit & Loss Analysis

- For the period 2007-2012, **Group's turnover is expected to increase by approximately 5.49% on average annually,** mostly attributed to the management's decision to contract the low margin mobile telephony division and due to the stable growth of all other turnover categories. Excluding revenues from mobile telephony, Group turnover for the same period is expected to increase by 9.95% on average annually, following the international expansion of A/C product sales, the dynamic promotion of Sharp products and the expansion in energy.

- **Gross profit margin will gradually improve** and settle at about 27.85% by the end of the fiscal 2012 from 24.68% at the end of the fiscal 2006. The improvement is expected to result from the gradual alteration of Group's sales mix. More specifically from:
  - The gradual withdrawal from the mobile wholesale division that operates on less than 1% gross margin;
  - The increase of the energy division that will represent about 8.38% of total Group gross profit (on 3.1% of total sales) from 0.69% during the fiscal 2007, boosting the gross margin significantly. We mention that the Group's energy activities operate on 75% gross margin;
  - The expansion of consumer electronics sales (Sharp products) that operate on approximately 20% gross margin.

- **EBITDA** margin accounted for approximately 14.11% at the end of the fiscal 2007, **a level that will increase to 15.54%** at end of the fiscal 2012, with EBITDA growing on a **$CAGR_{2007\text{-}2012}$ of 7.55%**. The strong EBITDA increase is attributed to the following factors:
  1. Gross margin improvement, with gross profit increasing on an average growth rate of 8.07% during the next 5-year period;
  2. Moderate increase of distribution expenses ($CAGR_{2007\text{-}2012}$ of 7.89% mostly attributed to higher promotion spending for the wholesale activities ~15% of total wholesale activities). We mention that energy division does not require significant operating expenses, resulting to an EBT margin of at least 50%;
  3. Full utilization of Sharp Products. The Group is currently under strong promotion strategy, while sales remain lower compared to their expected growth potential.

Historic & Projected Gross Profit Breakdown

(in € ,000)	2005	2006	2007	2008 E	2009 E	2010 E	2011 E	2012 E
Air Conditions	**10,331**	**14,568**	**32,922**	**35,279**	**37,559**	**40,308**	**42,303**	**43,741**
y-o-y Change %		41.0%	126.0%	7.2%	6.5%	7.3%	5.0%	3.4%
Gross Margin	24.0%	28.0%	33.6%	31.3%	30.3%	29.9%	29.6%	29.5%
White Appliances	**4,058**	**2,763**	**3,136**	**3,418**	**3,534**	**3,705**	**3,807**	**3,902**
y-o-y Change %		-31.9%	13.5%	9.0%	3.4%	4.8%	2.8%	2.5%
Gross Margin	60.4%	26.4%	26.7%	25.2%	24.0%	24.0%	24.0%	24.0%
Consumer Electronics	**950**	**1,185**	**1,668**	**2,250**	**2,993**	**3,442**	**3,614**	**3,722**
y-o-y Change %		24.7%	40.8%	34.9%	33.0%	15.0%	5.0%	3.0%
Gross Margin	28.4%	24.7%	18.7%	18.0%	18.0%	18.0%	18.0%	18.0%
Mobile Telephony	**632**	**444**	**278**	**260**	**156**	**117**	**88**	**75**
y-o-y Change %		-29.7%	-37.5%	-6.3%	-40.0%	-25.0%	-25.0%	-15.0%
Gross Margin	0.6%	0.5%	0.8%	1.0%	0.8%	0.8%	0.8%	0.8%
Energy	**364**	**530**	**263**	**1,759**	**3,349**	**3,630**	**4,710**	**4,710**
y-o-y Change %		45.6%	-50.3%	568.1%	90.4%	8.4%	29.8%	0.0%
Gross Margin	75.0%	75.0%	75.0%	75.0%	75.0%	75.0%	75.0%	75.0%
Other	**79**	**126**	**72**	**50**	**53**	**55**	**58**	**61**
y-o-y Change %		59.0%	-42.9%	-30.0%	5.0%	5.0%	5.0%	5.0%
Gross Margin	5.0%	8.9%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Total Gross Profit	**16,414**	**19,615**	**38,339**	**43,016**	**47,643**	**51,257**	**54,580**	**56,211**
Gross Margin	10.1%	12.6%	24.8%	25.6%	26.4%	27.1%	27.7%	27.9%
y-o-y Change %		19.5%	95.5%	12.2%	10.8%	7.6%	6.5%	3.0%

Source: Historical Data, Company Guidance & VRS Projections

Historic & Projected P&L Financial Ratios

	2005	2006	2007	2008 E	2009 E	2010 E	2011 E	2012 E
Profit Margins								
Gross Margin	8.7%	12.4%	24.7%	25.6%	26.4%	27.1%	27.7%	27.9%
EBITDA Margin	3.3%	3.8%	14.1%	14.3%	14.9%	15.2%	15.6%	15.5%
EBIT Margin	3.0%	3.6%	13.9%	13.9%	14.3%	14.4%	14.7%	14.6%
Pre-tax profit margin	1.0%	2.7%	12.0%	12.1%	12.1%	12.7%	13.2%	13.3%
Net Profit margin	0.6%	1.7%	8.7%	8.8%	8.6%	8.9%	9.2%	9.3%
Cost Absorption								
Cost of sales on sales	91.3%	87.6%	75.3%	74.4%	73.6%	72.9%	72.3%	72.1%
Administrative cost on sales	1.9%	1.5%	2.2%	2.4%	2.4%	2.4%	2.5%	2.6%
Distribution cost on sales	4.4%	8.2%	9.5%	9.9%	10.0%	10.3%	10.5%	10.7%

Source: Historical Data, Company Guidance & VRS Projections

Key Elements of Balance Sheet

The majority of capital expenditures accounts for energy projects. For the period 2008-2012, the Group has already projected to invest approximately € 30 million in order to finance the energy projects for the development of 2 wind parks of total capacity 19 MW and the hydroelectric plant of total capacity of 1.01MW. The second wind park we have included, is an extension of the Kallisti project that will add another 9 MW to the park, will cost about €11 million, and is expected to launch operations in 2Q 2010.

Furthermore, the Group is planning to invest an additional amount of approximately € 250 million in renewable energy production projects, during the next 3-5 years, seeking potential targets in Greece and South East Europe.

	MW	Total Cost (in € ,000s)
Kallisti Energiaki	15	20,025 (completed)
Aeoliki Kylindrias	10	14,500
Hydro electrical Ahaias	1.015	1,624
Kallisti (Extension)	9	11,000
Total Energy Capex		45,604

With regard to **current assets** for the Group, inventory turnover ratio is expected to increase to 120 days (on average basis) in 2012, from 111 at the end of the fiscal 2006, due to the sales mix change. Mobile products ratio, rests below 5 days, while wholesale of A/C and electric appliances around 180 days (however, during December inventory rests below average due to seasonality). **Debtor's turnover ratio** is expected to account for approximately 135 days in 2012 from 164 days (on average basis) during 2007, while **creditor's turnover ratio** to range in the level of 40 days.

At the end of the fiscal 2007, Group's **long-term debt** accounted for € 7.8 mn, with short term banks standing at € 67 mn. During the fiscal 2008, the Group proceeded with a 5-year syndicated corporate bond of € 75 million in order to refinance its bank debt. The payment of the loan was agreed in two installments of which the first for the amount of € 56.250 was disbursed on January 28, 2008 and the second for the amount of € 18.750 will be payable following decision of the Board of Directors within 60 days after the payment of the first. The loan has duration of five years with the option of prolongation for further two years.

Total bank debt is expected to decline from € 75 mn in fiscal 2008 to € 49.6 mn by the end of the fiscal 2012, with the ratio '*net bank debt / equity*' settling at 1.2x during the fiscal 2008 and decreasing to 0.5x at the end of the fiscal 2012, favored by the Group's constant cash flow increase.

Historic & Projected Financial Ratios

	2005	2006	2007	2008 E	2009 E	2010 E	2011 E	2012 E
Activity								
Stock Days	66	98	111	120	120	120	120	120
Debtors Days	116	106	164	160	150	140	135	135
Creditors Days	27	32	58	52	46	42	39	40
Operating Cycle	182	204	275	280	270	260	255	255
Cash Cycle	155	171	217	228	224	218	216	215
Capital Structure								
Total Debt/ Equity	3.3	2.4	2.3	2.1	1.7	1.4	1.1	0.9
Net Bank Loans / Equity	2.7	1.2	1.4	1.2	1.1	0.9	0.6	0.5
Bank Loans/ Equity	2.9	1.7	1.7	1.4	1.1	0.9	0.7	0.5
Capital Gearing								
Interest Coverage	1.6	4.1	7.4	7.9	7.0	8.6	10.4	12.0
Bank Debt / EBITDA	11.5	8.5	3.4	3.0	2.4	2.0	1.6	1.3
Liquidity								
Current Ratio	2.6	1.7	1.3	3.7	3.3	3.0	2.9	3.6
Quick Ratio - Acid Ratio	1.8	1.1	0.9	2.5	2.1	1.9	1.8	2.2

Source: Historical Data, Company Guidance & VRS Projections

GROUP HISTORIC & PROJECTED PROFIT & LOSS ACCOUNT

(in ,000 €)	2005	2006	2007	2008 E	2009 E	2010 E	2011 E	2012 E
Turnover	**161,117**	**155,737**	**154,477**	**167,797**	**180,150**	**189,353**	**196,997**	**201,825**
y-o-y Change %	**-22.67%**	**-3.34%**	**-0.81%**	**8.62%**	**7.36%**	**5.11%**	**4.04%**	**2.45%**
Cost of Sales	147,163	136,389	116,351	124,781	132,508	138,097	142,417	145,614
% of Turnover	91.34%	87.58%	75.32%	74.36%	73.55%	72.93%	72.29%	72.15%
y-o-y Change %	-23.30%	-7.32%	-14.69%	7.25%	6.19%	4.22%	3.13%	2.24%
Total Gross Operating Results	**13,954**	**19,348**	**38,126**	**43,016**	**47,643**	**51,257**	**54,580**	**56,211**
Gross Operating Margin	8.66%	12.42%	24.68%	25.64%	26.45%	27.07%	27.71%	27.85%
y-o-y Change %	-15.43%	38.66%	97.05%	12.83%	10.75%	7.59%	6.48%	2.99%
Other operating income	1,505	1,649	1,814	1,500	1,575	1,654	1,736	1,823
Administrative Expenses	3,079	2,284	3,425	4,007	4,328	4,631	4,909	5,154
% of Turnover	1.91%	1.47%	2.22%	2.39%	2.40%	2.45%	2.49%	2.55%
Distribution Cost	7,137	12,790	14,713	16,543	18,057	19,446	20,654	21,511
% of Turnover	4.43%	8.21%	9.52%	9.86%	10.02%	10.27%	10.48%	10.66%
Total Expenses	**10,216**	**15,074**	**18,138**	**20,550**	**22,385**	**24,077**	**25,562**	**26,665**
% of Turnover	6.34%	9.68%	11.74%	12.25%	12.43%	12.72%	12.98%	13.21%
y-o-y Change %	11.18%	47.55%	20.33%	13.30%	8.93%	7.56%	6.17%	4.31%
EBITDA	**5,243**	**5,923**	**21,802**	**23,966**	**26,833**	**28,833**	**30,754**	**31,370**
EBITDA Margin	**3.25%**	**3.80%**	**14.11%**	**14.28%**	**14.89%**	**15.23%**	**15.61%**	**15.54%**
y-o-y Change %	**-22.14%**	**12.97%**	**268.09%**	**9.93%**	**11.96%**	**7.46%**	**6.66%**	**2.00%**
Depreciation	**331**	**258**	**294**	**694**	**1,158**	**1,486**	**1,748**	**1,848**
% of Turnover	0.21%	0.17%	0.19%	0.41%	0.64%	0.78%	0.89%	0.92%
EBIT	**4,912**	**5,665**	**21,508**	**23,273**	**25,674**	**27,347**	**29,007**	**29,522**
% of Turnover	**3.05%**	**3.64%**	**13.92%**	**13.87%**	**14.25%**	**14.44%**	**14.72%**	**14.63%**
y-o-y Change %	**-25.69%**	**15.33%**	**279.66%**	**8.21%**	**10.32%**	**6.52%**	**6.07%**	**1.78%**
Total Financial Results	-3,281	-1,439	-2,934	-3,021	-3,812	-3,346	-2,957	-2,623
Net Results Before Taxes	**1,631**	**4,226**	**18,574**	**20,252**	**21,862**	**24,001**	**26,050**	**26,900**
EBT Margin	**1.01%**	**2.71%**	**12.02%**	**12.07%**	**12.14%**	**12.68%**	**13.22%**	**13.33%**
y-o-y Change %	**-76.67%**	**159.10%**	**339.52%**	**9.03%**	**7.95%**	**9.79%**	**8.53%**	**3.26%**
Income Tax	501	1,472	5,347	5,063	5,465	6,000	6,512	6,725
Net Results After Taxes	**1,130**	**2,754**	**13,227**	**15,189**	**16,396**	**18,001**	**19,537**	**20,175**
EAT Margin	**0.70%**	**1.77%**	**8.56%**	**9.05%**	**9.10%**	**9.51%**	**9.92%**	**10.00%**
y-o-y Change %	**-74.41%**	**143.72%**	**380.28%**	**14.83%**	**7.95%**	**9.79%**	**8.53%**	**3.26%**
Proportion of Minority rights	95	81	-241	346	949	1,057	1,472	1,472
Consolidated Net Results (a.t.&m.i.)	**1,035**	**2,673**	**13,468**	**14,843**	**15,447**	**16,944**	**18,066**	**18,703**
Net Margin	**0.64%**	**1.72%**	**8.72%**	**8.85%**	**8.57%**	**8.95%**	**9.17%**	**9.27%**
y-o-y Change %	**-76.69%**	**158.26%**	**403.85%**	**10.21%**	**4.07%**	**9.69%**	**6.62%**	**3.53%**

Source: Historical Data, Company Guidance & VRS Projections

GROUP HISTORIC & PROJECTED BALANCE SHEET

(in ,000 €)	2005	2006	2007	2008 E	2009 E	2010 E	2011 E	2012 E
Assets								
Total Intangible Assets	61	98	1,987	2,057	2,088	2,132	2,139	2,142
Accumulated depreciation	0	51	72	274	585	902	1,222	1,543
Total Net Intangible Assets	**61**	**47**	**1,915**	**1,783**	**1,503**	**1,230**	**917**	**599**
Tangible Assets	4,192	4,437	20,261	23,015	30,261	33,771	34,563	34,721
Accumulated depreciation	705	914	1,174	1,666	2,513	3,683	5,110	6,637
Total Net Tangible Assets	**3,487**	**3,523**	**19,087**	**21,349**	**27,748**	**30,088**	**29,453**	**28,084**
Financial & Other L-Term Assets	1,577	1,342	1,280	1,491	1,582	1,714	1,714	1,714
Total Fixed Assets	**5,125**	**4,913**	**22,282**	**24,623**	**30,833**	**33,032**	**32,085**	**30,397**
% Total Assets	5.56%	4.76%	15.35%	16.12%	20.03%	21.23%	20.46%	19.22%
Inventories	26,455	36,647	35,464	41,024	43,564	45,402	46,822	47,873
Debtors	51,371	45,054	69,222	73,555	74,034	72,629	72,862	74,648
Other Receivables	5,474	1,440	2,752	2,738	2,725	2,711	2,697	2,684
Cash in bank and at hand	3,824	15,197	15,464	10,766	2,780	1,787	2,368	2,568
Total Current Assets	**87,124**	**98,338**	**122,902**	**128,083**	**123,104**	**122,528**	**124,749**	**127,773**
% Total Assets	94.44%	95.24%	84.65%	83.88%	79.97%	78.77%	79.54%	80.78%
Total Assets	**92,249**	**103,251**	**145,184**	**152,707**	**153,936**	**155,561**	**156,834**	**158,170**
Equity & Liabilities								
Share capital	16,279	16,374	16,374	16,374	16,374	16,374	16,374	16,374
Share premium account	5,376	6,687	6,669	6,669	6,669	6,669	6,669	6,669
Total Reserves	-290	-1,498	-615	127	900	1,747	2,650	3,585
Profit carried forward	-607	2,309	12,815	17,789	23,095	29,224	35,970	43,067
Minority Rights	532	6,120	8,582	8,893	9,747	10,699	12,023	13,348
Total Capital & Reserves	**21,290**	**29,992**	**43,825**	**49,852**	**56,785**	**64,712**	**73,686**	**83,042**
% Total Equity & Liabilities	23.08%	29.05%	30.19%	32.65%	36.89%	41.60%	46.98%	52.50%
L-Term Bank Loans	35,715	15,691	7,843	59,400	49,000	38,600	28,200	28,200
Provisions for Staff Retirement	248	291	334	339	344	349	354	360
Investment Grants	969	983	1,044	8,040	10,238	11,488	11,731	10,657
Total L-Term Liabilities	**36,932**	**16,965**	**9,221**	**67,779**	**59,582**	**50,437**	**40,286**	**39,217**
Suppliers	5,915	18,365	18,743	17,093	16,337	15,134	15,607	15,958
Banks	24,838	34,771	66,969	12,400	15,400	19,400	21,400	14,000
Taxes-duties	98	918	4,357	3,544	3,826	3,900	3,907	4,035
Sundry debtors	3,176	2,240	2,069	2,038	2,007	1,977	1,948	1,918
Total Current Liabilities	**34,027**	**56,294**	**92,138**	**35,075**	**37,570**	**40,411**	**42,862**	**35,911**
Total Liabilities	**70,959**	**73,259**	**101,359**	**102,854**	**97,152**	**90,848**	**83,148**	**75,128**
% Total Equity & Liabilities	76.92%	70.95%	69.81%	67.35%	63.11%	58.40%	53.02%	47.50%
Total Equity & Liabilities	**92,249**	**103,251**	**145,184**	**152,707**	**153,936**	**155,561**	**156,834**	**158,170**

Source: Historical Data, Company Guidance & VRS Projections

GROUP HISTORIC & PROJECTED CASH FLOW STATEMENT

(in € ,000)	2005	2006	2007	2008 E	2009 E	2010 E	2011 E	2012 E
Profit after tax	1,130	2,754	13,227	15,189	16,396	18,001	19,537	20,175
Plus: Change of Depreciation	126	259	282	694	1,158	1,486	1,748	1,848
Gross Cash Flow	**1,256**	**3,013**	**13,509**	**15,883**	**17,555**	**19,487**	**21,285**	**22,022**
Change in:								
(-) Trade Debtors	5,819	-6,317	24,168	4,333	479	-1,406	233	1,786
(-) Inventory	-3,615	10,192	-1,183	5,560	2,540	1,837	1,420	1,051
(-) Other Receivables	2,406	-4,034	1,312	-14	-14	-14	-14	-13
(+) Trade Creditors	-10,117	12,450	378	-1,650	-757	-1,203	473	350
(+) Liabilities for taxes	-1,268	820	3,439	-813	282	74	7	127
(+) Other Short - term liabilities	1,690	-936	-171	-31	-31	-30	-30	-29
Change in Working Capital	-14,305	12,493	-20,651	-12,373	-3,512	-1,576	-1,189	-2,375
Operating Cash Flow	**-13,049**	**15,506**	**-7,142**	**3,510**	**14,043**	**17,910**	**20,096**	**19,648**
Change in:								
(-) Intangible Assets	45	37	1,889	70	30	44	8	3
(-) Tangible Assets	112	245	15,824	2,754	7,246	3,510	793	158
(-) Other long - term receivables	1,091	-235	-62	211	91	132	0	0
(+) Other Long - term liabilities	196	57	104	7,001	2,203	1,255	249	-1,069
(+) Cons. diff./ Minority Interests	95	5,588	2,462	311	854	951	1,324	1,324
Cash Flow from Investment	**-957**	**5,598**	**-15,085**	**4,277**	**-4,311**	**-1,479**	**773**	**95**
Net C. F. Bef. Financing Activities	**-14,006**	**21,103**	**-22,227**	**7,787**	**9,732**	**16,431**	**20,869**	**19,743**
Increase in Share Capital	323	95	0	0	0	0	0	0
Increase in Share Premium Account	4,557	1,311	-18	0	0	0	0	0
Net Change in Reserves	-5,276	1,205	9,929	-3,190	-3,190	-3,190	-3,190	-3,190
Change in Long - Term Debt	-12,007	-20,024	-7,848	51,557	-10,400	-10,400	-10,400	0
Change in Short - Term Debt	14,574	9,934	32,198	-54,569	3,000	4,000	2,000	-7,400
Dividends	0	2,170	12,008	5,937	6,179	6,778	7,226	7,481
Minority Interests on Profit	95	81	-241	346	949	1,057	1,472	1,472
Net Cash Flow from Financing	**2,076**	**-9,730**	**22,494**	**-12,485**	**-17,718**	**-17,425**	**-20,288**	**-19,543**
Cash at Beginning	**15,754**	**3,824**	**15,197**	**15,464**	**10,766**	**2,780**	**1,787**	**2,368**
Change in Cash	**-11,930**	**11,373**	**267**	**-4,698**	**-7,986**	**-993**	**581**	**201**
Cash at End	**3,824**	**15,197**	**15,464**	**10,766**	**2,780**	**1,787**	**2,368**	**2,568**

Source: Historical Data, Company Guidance & VRS Projections

Notes

Notes

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FG Europe	ESKr.AT	€ 2.10	08 May 2008	2, 4, 5, 6

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2. VRS has sent the research report to the covered company, prior to publication or dissemination, for factual verification.
3. VRS has changed the contents of the initially sent report, with respect to: no change has been made.
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5. VRS produces research reports for this company on systematic basis.
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