

**Valuation & Research Specialists (VRS)**  
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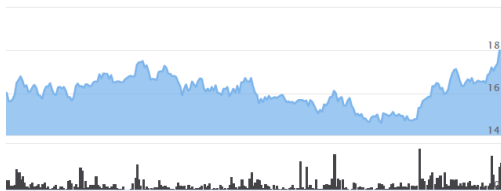
Share Price (10/04/2019) € 18.44

# of Shares (mn)	25.00
Market Cap (in € mn)	461.00
Daily Volume (p)	5,963
Beta Co-efficient	0.79

Source: VRS Calculations, Reuters.  
Period as day/month/year.

## Stock Price Performance & Transaction Volume

(1 year, in € and in number of share units)



Note: Share price performance based on share price closes on Stock Exchange.  
Period as day/month/year if applicable.

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## PIRAEUS PORT AUTHORITY S.A.

Listed on Athens Exchange - Greece

[Bloomberg Ticker: PPA:GA] [Reuters Ticker: OLPr.AT]

Business Sector | Industry: Industrials | Transportation & Logistics

### Our notes on Piraeus Port Authority following the company's presentation to the Hellenic Fund and Asset Management Association (\*)

- Piraeus Port Authority S.A. (PPA) manages the Piraeus harbor. Below we highlight some of our views combined with selective facts and trends presented by the company's management to the members of Hellenic Fund and Asset Management Association.
- Exploiting its key geographical position, PPA has achieved significant growth at almost all its operating activities. The turnover amounted to € 132.9 million in FY 2018 compared to € 111.5 million in FY 2017 and profit before tax amounted to € 42.3 million compared to € 21.2 million in the year 2017, showing an increase of almost 100%.

### Operating activities

- Piraeus Port ranked 6th amongst the top 15 container ports in Europe in 2018 (in terms of throughput) with 4.9 million TEU and very close to Valencia's port, which is the largest container port in Mediterranean Sea. Serving the largest shipping companies, Piraeus Port Authority generated € 56 million from PIER II and PIER III, while PIER I decreased its EBITDA losses to € 5.6 million in FY 2018 from € 10.5 million in FY 2017, targeting the breakeven in the next 2-3 years.
- With close to zero damage of cars handled in the port, PPA increased its revenues due to the rise of imported vehicles.
- Piraeus Port attracted 1 million cruise passengers and received € 10.56 million in revenues. Having that in mind, Piraeus Port Authority S.A. is planning the construction of Cruise Passenger Terminal in the Master Plan. Revenues from cruises decreased by almost € 1 million, owing to the political turbulence in Turkey.
- The number of coastal passengers is lower than the pre-crisis levels. This operation has been affected by the decrease of the domestic income and PPA does not expect any alteration in the revenues.
- Ship Repair was referred to as "The Next Big Thing" for the company. The installation of a Panamax size floating dock (80K dwt, 250m) provides the ability to serve the biggest Greek Ferries. The impact of Ship Repair has been reflected in the financial results of the company, with the rise of EBITDA generated by this operation from € 659 thousand in FY 2014 to € 3.6 million in FY 2018.

### Cash reserves

- The cash reserves of PPA exceeded € 80 million in FY 2018. The cash and cash equivalents amounted to € 80.9 million compared to € 61.9 million in FY 2017. The main reason for this development is that the company holds cash for its upcoming investments.

### Stock price and dividend

- The stock price elevated to € 18.44 on April 10<sup>th</sup>, 2019. The proposed dividend per share for FY 2018 amounts to € 0.424 from € 0.1712 in FY 2017 (an increase of 148%).

### Expectations

- The company's board members were optimistic about the Q1 2019 results and highlighted that they were waiting for the final decision about their Master Plan, which has been a major concern of investors, and that they would react immediately in order to complete the investments. The main goal of Piraeus Port Authority S.A. is obvious, and it is no other than the 1<sup>st</sup> place of the container ports in Mediterranean Sea.

(\*) The event was held on Friday, April 5<sup>th</sup>, 2019, at the Company's premises, Piraeus, Athens, Greece.

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Covered Company	Bloomberg	Reuters	Stock Price	Date	Disclosure
PIRAEUS PORT AUTHORITY S.A.	PPA:GA	OLPr.AT	€ 18.44	April 10, 2019	2, 3

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